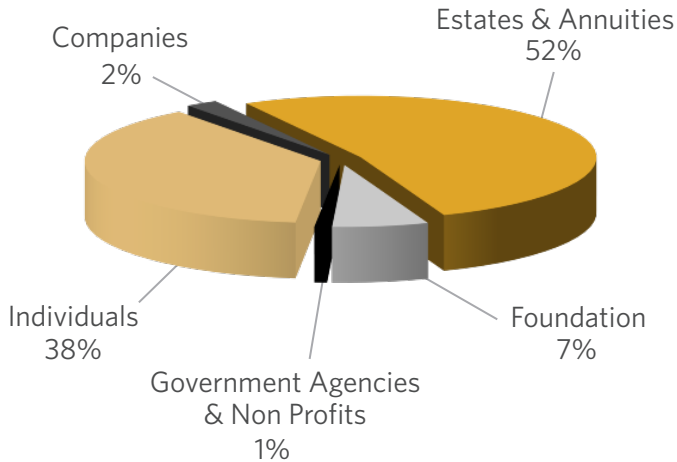


FHSU Foundation

Financial Report 2016-2017

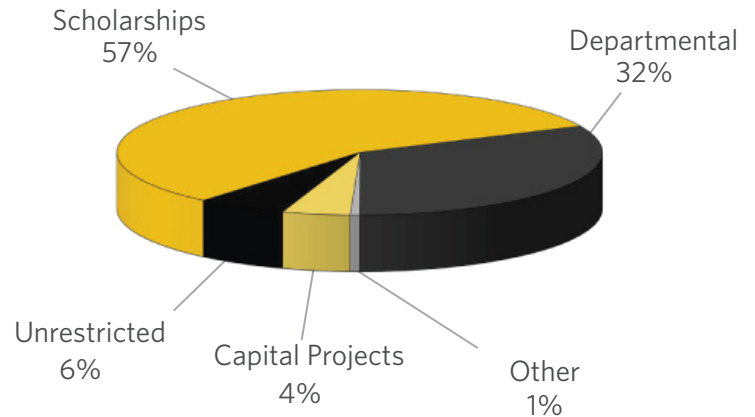
DONORS OF GIFTS

\$19.225 Million — 7,164 Donors

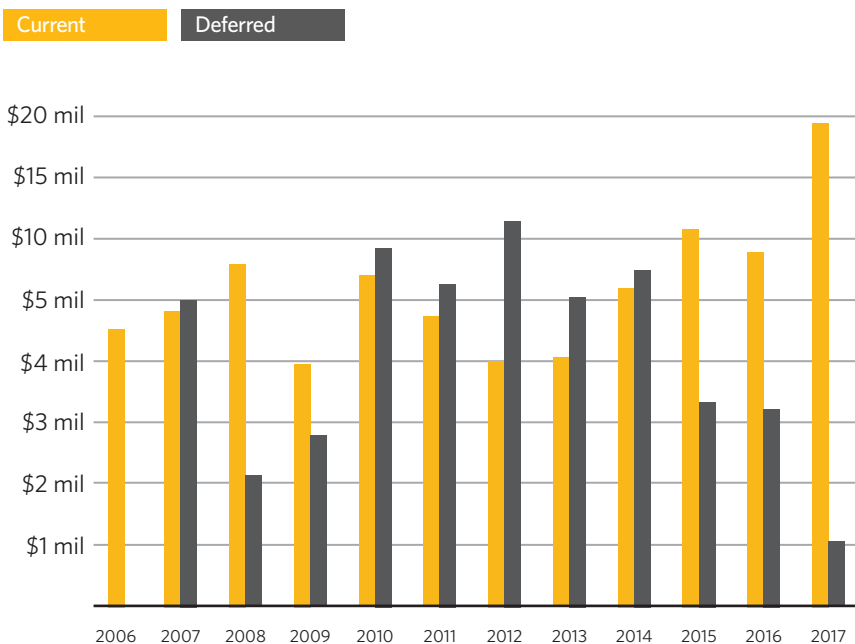


PURPOSES OF GIFTS

\$19.225 Million — 7,164 Donors



TOTAL GIFTS RECEIPTED & DEFERRED GIFTS (since first year of record)



We gratefully acknowledge the support given by FHSU alumni, friends, faculty, staff and students.

The FHSU Foundation's statistics published here represent its financial standing as of **June 30, 2017**, the end of the most current fiscal year.

An honor roll of every donor from whom a gift was received between **July 1, 2016** and **June 30, 2017**, is available on the Foundation website under the link "Donor Recognition" at <https://foundation.fhsu.edu>.

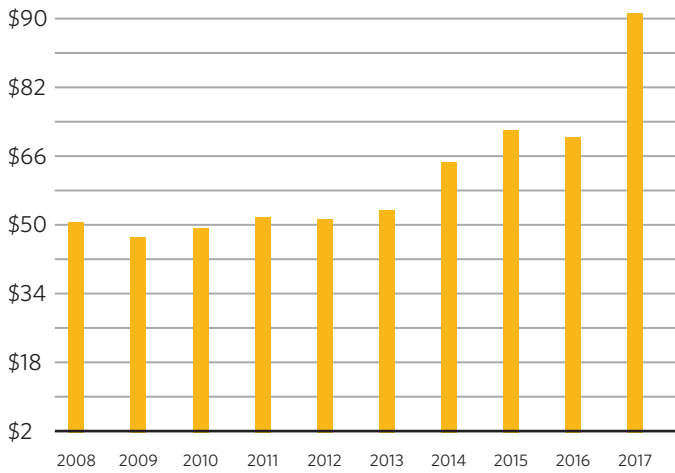
STATEMENT OF ASSETS, LIABILITIES & NET ASSETS (Prepared on a cash basis)

Assets	June 30, 2017	June 30, 2016	June 30, 2015
Cash	\$ 103,679	\$ 49,972	\$ 53,582
Investments at Market	82,946,646	63,376,294	65,281,701
Student Loan Program	159,742	157,845	144,792
Art & Coin Collection	170,301	165,501	98,186
Land, Buildings, and Equipment, Net	7,579,204	4,719,369	5,306,297
Other Investments	824,702	919,046	380,275
Other Assets	372,638	365,469	357,705
Total Assets	\$ 92,156,912	\$ 69,753,496	\$ 71,622,538
Liabilities & Net Assets			
Liabilities	\$ 717,497	\$ 731,047	\$ 663,358
Net Assets	91,439,415	69,022,449	70,959,180
Total Liabilities & Net Assets	\$ 92,156,912	\$ 69,753,496	\$ 71,622,538

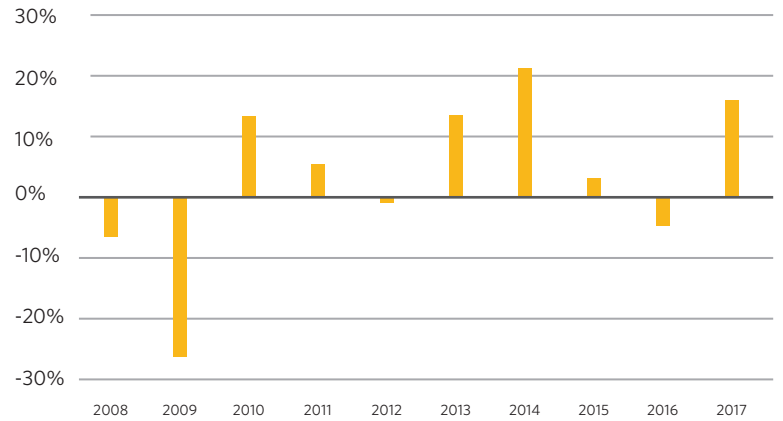
STATEMENT OF REVENUES AND EXPENSES (Prepared on a cash basis)

Revenues & Gains	June 30, 2017	June 30, 2016	June 30, 2015
Contributions			
Major Gifts	\$ 7,404,825	\$ 2,958,735	\$ 7,343,067
Bequests and Planned Gifts	10,057,010	3,762,591	1,463,854
Annual and Other	<u>1,763,753</u>	<u>1,649,796</u>	<u>1,724,524</u>
Total Contributions	19,225,588	8,371,122	10,531,445
Investment Return	<9,220,239>	<2,513,398>	1,425,221
Other Revenues	1,704,900	570,625	507,152
Total Revenues	\$ 30,150,727	\$ 6,428,349	\$ 12,463,818
Expenses			
Scholarships	\$ 2,002,228	\$ 1,887,322	\$ 1,836,010
Other University Support	3,505,634	4,417,934	2,250,889
Foundation Operating Expenses	1,850,301	1,720,159	1,571,459
Campaign Expenses	61,210	61,370	15,067
Campus Call Expenses	38,202	39,269	39,213
Other	276,186	239,026	94,645
Total Expenses	\$ 7,733,761	\$ 8,365,080	\$ 5,807,283
Net Change for the Year	\$ 22,416,966	\$ <1,936,731>	\$ 6,656,535
Net Assets at Beginning of Year	69,022,449	70,959,180	64,302,645
Net Assets at End of Year	91,439,415	69,022,449	70,959,180

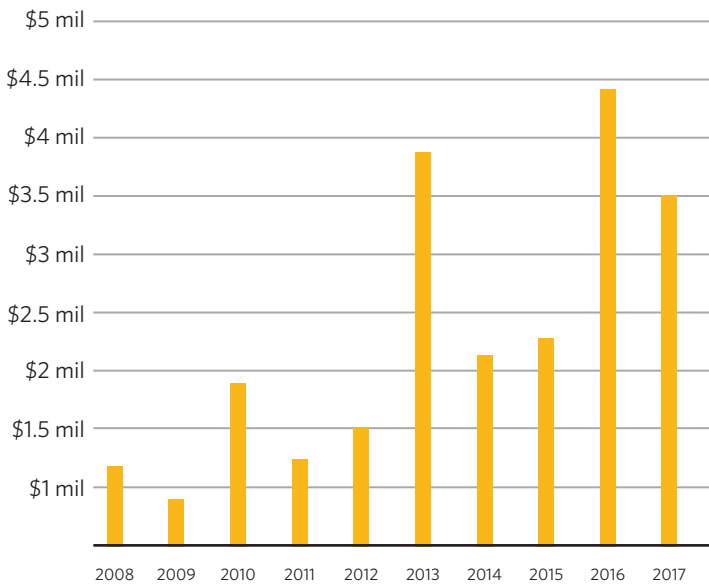
GROWTH OF ASSETS



LONG-TERM INVESTMENT PERFORMANCE

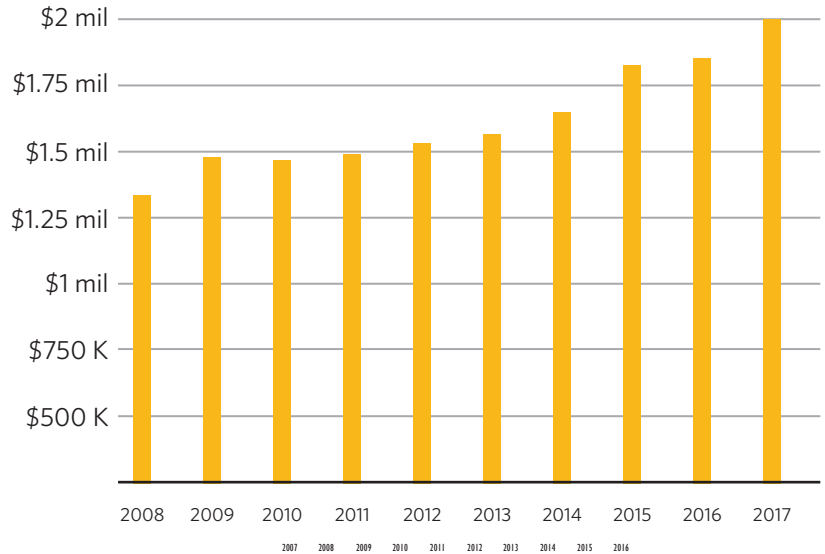


FUND EXPENDITURES

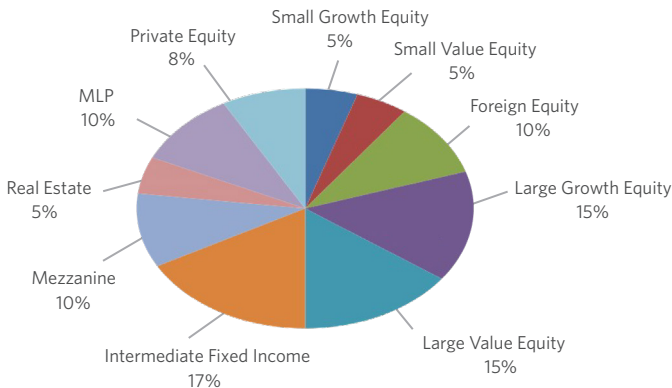


* 2013 & 2016 expenditures high due to payment of capital projects

SCHOLARSHIPS



INVESTMENT ALLOCATION



DESIGNATION OF NET ASSETS

